

December 10, 2019

VIA ELECTRONIC MAIL

Jason Mulvihill
Chief Operating Officer and General Counsel
American Investment Council
799 9th Street, NW
Suite 200
Washington, DC 20001

Re: 2020 Government Relations Representation

Dear Mr. Mulvihill:

I want to thank you again for the opportunity to provide American Investment Council, with government relations representation in 2020. We certainly want you to know how much we value our relationship with you and will make every effort to satisfy you with prompt, thorough and efficient representation.

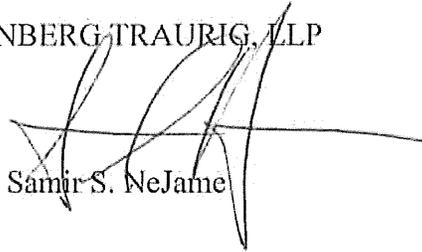
As you know, we will need a letter confirming our agreement for 2020 to attach to our registration form required to be filed with the Joint Commission on Public Ethics. Enclosed is a letter that we have prepared for your signature. If you are in agreement with the terms, please sign and return it to me via email as soon as possible.

Our fee for government relations counsel and related work for 2020 will be a fixed monthly fee of \$15,000. In the event a dispute arises between us relating to our fees, you may have the right to arbitration of the dispute pursuant to Part 137 of the Rules of the Chief Administrator of the courts, a copy of which will be provided to you upon request.

On behalf of everyone at Greenberg Traurig, we look forward to working with you in 2020.

Very truly yours,

GREENBERG TRAUIG, LLP


Samir S. NeJame

SSN/jmb
Enclosure

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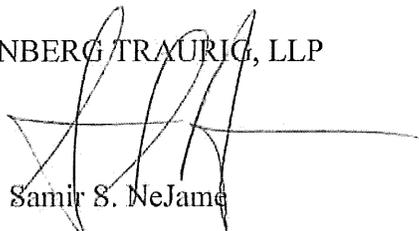
Re: 2020 Government Relations Representation

Dear Mr. Mulvihill:

This is to confirm that American Investment Council, has retained Greenberg Traurig, LLP to provide governmental relations counsel and related work effective January 1, 2020 through December 31, 2020, or upon 30 days written notice by either party, for a fee of \$15,000, per month. Please note that these services shall be in addition to any other, non-lobbying services being provided to such entity.

Sincerely,

GREENBERG TRAUIG, LLP



Samir S. NeJame

ACCEPTED AND AGREED TO:



Jason Mulvihill
American Investment Council

Date: 12/13/19

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